



**GLOBALIZATION  
PARTNERS**



## **Diane Albano**

**Chief Revenue Officer**

As Chief Revenue Officer; Diane leads the Sales, Marketing and Partnership organizations across all regions. Diane has led high-performance sales teams for more than three decades and is recognized for her strategic expertise in managing complex sales and services organizations. She has extensive international experience establishing and growing global markets, including Europe, the Middle East and Africa, Asia Pacific, and Latin America.

Diane is passionate about leading and developing organizations to achieve success and exponential growth, all while combining fun, motivation, integrity, and inspiration.

Prior to Globalization Partners, Diane served in executive sales leadership roles at OpSec Security Inc., Ipswitch Inc., SmartBear Inc., Deltek Inc., Soundbite Communications, Workscape Inc., Fast (a subsidiary of Microsoft), and Progress Software.

Diane holds a Bachelor of Economics degree from the University of Massachusetts and attended the Harvard Business School Program for Management Development.

Outside of work, she loves to spend time with her family, skiing, golfing, playing tennis, scuba diving, and traveling the world.

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